

**GEORGIA WILDLIFE FEDERATION, INC.**

**Financial Statements**

**For the Year Ended September 30, 2012**

**HUBERT A. BRISCOE, CPA**  
**Certified Public Accountants**  
**PO Box 531**  
**Winder, Georgia 30680-0531**

**Georgia Wildlife Federation, Inc.**  
**Financial Statements**  
**For the Year Ended September 30, 2012**

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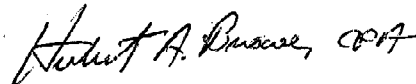
## **INDEPENDENT AUDITORS' REPORT**

To the Board of Directors:  
Georgia Wildlife Federation, Inc.  
11600 Hazelbrand Rd  
Covington, Georgia 30014

We have audited the accompanying Statement of Financial Position of the Georgia Wildlife Federation, Inc. as of September 30, 2012, the related Statements of Activities, Cash Flows, and Functional Expenses for the year then ended. These financial statements are the responsibility of the Federation's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with generally accepted auditing standards in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Georgia Wildlife Federation, Inc. as of September 30, 2012 and the changes in its net assets, cash flows, and functional expenses for the year then ended in conformity with accounting principles generally accepted in the United States of America.



HUBERT A. BRISCOE, CPA

December 10, 2012

**Georgia Wildlife Federation, Inc.**  
**Statement of Financial Position**  
**September 30, 2012**

**ASSETS**

Current Assets

Cash and Cash Equivalents	\$ 320,148
Accounts Receivable	2,000
Inventory	4,671

Total Current Assets	\$ 326,819
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Capital Assets, Net (Note E)

Buildings and Equipment	\$ 1,338,783
Land	2,609,746

Total Capital Assets, Net	\$ 3,948,529
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Other Assets

Land Not Used in Operations (Note D)	\$ 30,390
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Total Other Assets	\$ 30,390
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<b>TOTAL ASSETS</b>	<b>\$ 4,305,738</b>
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**LIABILITIES**

Current Liabilities

Accounts Payable	\$ 12,406
Accrued Expenses	23,654
Sportsmen's Show Deposits (Note F)	12,065

Total Current Liabilities	\$ 48,125
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<b>TOTAL LIABILITIES</b>	<b>\$ 48,125</b>
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**NET ASSETS**

Unrestricted	\$ 4,257,613
Temporarily Restricted (Note G)	-
Permanently Restricted	-

<b>TOTAL NET ASSETS</b>	<b>\$ 4,257,613</b>
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**Georgia Wildlife Federation, Inc.**  
**Statement of Activities**  
**For the Year Ended September 30, 2012**

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
<b>REVENUES AND OTHER SUPPORT</b>				
Contributions and Grants	\$ 153,794	\$ 90,000	\$ -	\$ 243,794
In-kind Contributions	11,911	-	-	11,911
Sportsmen's Shows	290,520	-	-	290,520
Conservation Memberships (Note H)	219,732	-	-	219,732
Membership Dues	32,696	-	-	32,696
Special Events	63,524	-	-	63,524
Less: Costs of Direct Benefits of Special Event Donors	(41,547)	-	-	(41,547)
Other Income	16,612	-	-	16,612
Restrictions Satisfied by Payments	180,361	(180,361)	-	-
<b>TOTAL REVENUES</b>	<b>\$ 927,603</b>	<b>\$ (90,361)</b>	<b>\$ -</b>	<b>\$ 837,242</b>
<b>EXPENSES</b>				
Program Services	\$ 910,754	\$ -	\$ -	\$ 910,754
General and Administrative	63,526	-	-	63,526
Fundraising	35,934	-	-	35,934
<b>TOTAL EXPENSES</b>	<b>\$ 1,010,214</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 1,010,214</b>
<b>INCREASE/(DECREASE) IN NET ASSETS FROM OPERATIONS</b>	<b>\$ (82,611)</b>	<b>\$ (90,361)</b>	<b>\$ -</b>	<b>\$ (172,972)</b>
Investment Income	1,385	-	-	1,385
<b>CHANGE IN NET ASSETS</b>	<b>\$ (81,226)</b>	<b>\$ (90,361)</b>	<b>\$ -</b>	<b>\$ (171,587)</b>
<b>NET ASSETS - BEGINNING OF YEAR</b>	<b>4,326,449</b>	<b>90,361</b>	<b>-</b>	<b>4,416,810</b>
Prior Period Adjustment (Note K)	12,390	-	-	12,390
<b>NET ASSETS - END OF YEAR</b>	<b>\$ 4,257,613</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 4,257,613</b>

See Accompanying Notes to the Financial Statements

**Georgia Wildlife Federation, Inc.**  
**Statement of Cash Flows**  
**For the Year Ended September 30, 2012**

<b>Cash Flows From Operating Activities</b>	
Change in Net Assets from Operations	\$ (172,972)
Adjustments to Reconcile change in net assets from operations to Cash Provided/(Used) by Operating Activities:	
Depreciation	70,916
(Increase)/Decrease - Accounts Receivable	(1,500)
(Increase)/Decrease - Inventory	1,960
(Increase)/Decrease - Prepaid Expenses	1,000
(Increase)/Decrease - Unconditional Promises to Give	20,612
Increase/(Decrease) - Accounts Payables	8,558
Increase/(Decrease) - Accrued Expenses	3,979
Increase/(Decrease) - Sportsmen's Show Deposits	(3,105)
<b>Net Cash Provided/(Used) by Operating Activities</b>	<b><u>\$ (70,552)</u></b>
 <b>Cash Flows from Capital Activities</b>	
Acquisition of Capital Assets	<u>\$ (7,250)</u>
<b>Net Cash Provided/(Used) by Capital Activities</b>	<b><u>\$ (7,250)</u></b>
 <b>Cash Flows from Investing Activities</b>	
Investment Income	<u>\$ 1,385</u>
<b>Net Cash Provided/(Used) by Investing Activities</b>	<b><u>\$ 1,385</u></b>
 <b>Net Increase/(Decrease) in Cash</b>	 <b>\$ (76,417)</b>
 <b>Cash and Cash Equivalents - Beginning of Year</b>	 <u>396,565</u>
 <b>Cash and Cash Equivalents - End of Year</b>	 <b><u><u>\$ 320,148</u></u></b>

*See Accompanying Notes to the Financial Statements*

**Georgia Wildlife Federation, Inc.**  
**Statement of Functional Expenses**  
**For the Year Ended September 30, 2012**

	Program Services	General and Administrative	Fundraising	Total
Personnel Costs	\$ 414,265	\$ 30,698	\$ 31,587	\$ 476,550
Sportsmen's Show Expenses	173,717	-	-	173,717
Depreciation	70,916	-	-	70,916
Outside Services	24,448	24,300	-	48,748
Supplies and Equipment	44,810	224	-	45,034
Repairs and Maintenance	27,640	-	4,028	31,668
Insurance	27,475	-	-	27,475
Utilities	24,272	1,995	119	26,386
Travel, Meetings and Seminars	24,808	-	-	24,808
Printing and Publications	15,085	6,259	-	21,344
Contributions and Re-granted Funds	21,305	-	-	21,305
Property Taxes	17,033	-	-	17,033
Postage	14,673	50	200	14,923
Dues, Fees and Subscriptions	10,307	-	-	10,307
<b>TOTAL EXPENSES</b>	<b>\$ 910,754</b>	<b>\$ 63,526</b>	<b>\$ 35,934</b>	<b>\$ 1,010,214</b>

*See Accompanying Notes to the Financial Statements*

**Georgia Wildlife Federation, Inc.**  
**Notes to the Financial Statements**  
**For the Year Ended September 30, 2012**

**NOTE A: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

**Organization and Nature of Activities**

The Georgia Wildlife Federation, Inc. (the Federation) is a not-for-profit corporation, incorporated under the laws of the State of Georgia in 1936, dedicated to educating the public in recognizing resource conservation as a way of life and encouraging the intelligent management of the life sustaining resources of the Earth. The Federation is an affiliate of the National Wildlife Federation. The Federation operates the Alcovy Conservation Center and the Mill Creek Nature Center as educational outreaches to the public. These two properties, along with the Wharton Center, other properties, and conservation easements, are held for permanent land and wildlife habitat conservation. The Federation generates substantial resources by organizing and hosting several sportsmen's shows for fishermen, hunters, and outdoor enthusiasts. Other areas of funding are provided by membership fees and contributions from individuals, corporations and foundation grants.

The Federation is governed by a Board of Trustees. Trustees are selected by delegates at the Federation's annual meeting and by other board members. The Federation's Executive Committee consists of the Chair, Vice-Chair, Secretary, Treasurer, and the Delegate to the National Federation. Daily operations of the Federation are managed by the chief executive officer.

**Basis of Accounting and Presentation**

The Federation's financial statements have been prepared based on the accrual basis of accounting. Revenue from exchange transactions is principally derived from the various sportsmen's shows that the Federation sponsors throughout the year. These revenues are recorded as an increase to unrestricted net assets when the show occurs and the revenue is earned. Expenses are recorded as decreases in unrestricted net assets when incurred. The Federation considers membership dues to have the characteristics of an unrestricted contribution and recognizes them as an increase to unrestricted net assets when the cash is received.

The financial statement presentation follows the recommendations of the Financial Accounting Standards Board in its Statement of Financial Accounting Standards (SFAS) No. 117, *Financial Statements of Not-for-Profit Organizations*. Under SFAS No. 117, the Organization is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted, temporarily restricted, and permanently restricted depending on the presence or absence of donor-imposed limitations on their use. Permanently restricted net assets consist of contributions that include donor-imposed restrictions that the assets be held in perpetuity. The Federation currently has no permanently restricted net assets. Temporarily restricted net assets consist of contributions that include donor-imposed restrictions that the assets be used for a particular purpose or over a particular period. Unrestricted net assets are not subject to any donor-imposed restrictions. In addition, the organization is required to present a statement of cash flows.

**Use of Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities as of the date of the statement of financial position and the reported amounts of revenues and expenses for the reporting period. Actual results could differ from those estimates.



**Georgia Wildlife Federation, Inc.**  
**Notes to the Financial Statements**  
**For the Year Ended September 30, 2012**

**NOTE A: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, CONTINUED**

**Significant Concentrations**

The Federation reports the revenue that it receives from the sportsmen's shows separately on the Statement of Activities. The revenue from these shows is reported as "Sportsmen's shows" and "Conservation memberships". The total revenue obtained from the sportsmen's shows was \$510,252.

The Federation received several large contributions during the year ended September 30, 2012. The Federation's five largest donors contributed a total of \$164,410 during the year. These contributions ranged in size from \$19,410 to \$50,000.

**Contributions and Donated Services**

Contributions, including unconditional promises to give, are recorded in the period received as unrestricted, temporarily restricted, or permanently restricted support depending on the existence and/or nature of any donor restrictions. Non-cash contributions are recorded at their estimated fair value as of the date of grant. Contributions of long-lived assets without explicit donor-imposed restrictions concerning their use are recorded as an increase to unrestricted net assets. Restrictions, which require that contributions be used to acquire long-lived assets, are considered to be met and the net assets reclassified as unrestricted, when the asset is purchased and placed in service. Contributions with donor-imposed restrictions, whose restrictions are met in the year of grant, are recorded as an increase to unrestricted net assets.

Unconditional promises to give, receivable more than one year from the date of grant, are discounted to their net present value using a discount rate commensurate with the related risks involved. Amortization of any discount on long-term promises to give is recorded as additional contribution revenue. Allowances for uncollectible unconditional promises to give are recorded based on management's evaluation of the current portfolio of promises to give and the likelihood that the Federation might not collect all of the unconditional promises. Currently, management does not consider any allowance to be necessary.

The Federation has adopted SFAS No. 116, *Accounting for Contributions Received and Contributions Made*. Under SFAS No. 116, donated services are required to be recorded at their fair value in the financial statements if they create or enhance a non-financial asset or they require specialized skills, are provided by entities or persons possessing those skills, and would be purchased if they were not donated. The Federation has received many hours of contributed services from unpaid volunteers throughout the community. The services did not require specialized skills nor would the services typically be purchased if they were not donated. Consequently, these contributed services have not been reflected in the Federation's financial statements.

**Cash and Cash Equivalents**

For purposes of the statements of cash flows, the Federation considers all highly liquid debt instruments with an initial maturity of three months or less to be cash equivalents. Assets that would normally meet the criteria for being classified as cash and cash equivalents, which are subject to donor restrictions requiring that the assets be used for long-term purposes, are not classified as cash and cash equivalents.

**Georgia Wildlife Federation, Inc.**  
**Notes to the Financial Statements**  
**For the Year Ended September 30, 2012**

**NOTE A: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, CONTINUED**

**Investments**

The Federation values its investments in nonfinancial assets at historical cost, or estimated fair value on the date of grant for donated investments. The Federation's accounting policy is to report investments which constitute financial assets at their fair value on the balance sheet date. The Federation held no investments in financial assets at year end.

**Inventory**

The Federation values its inventory at the lower of cost or market using a first in-first out assumption. All of the Federation's inventory costs represent the purchase cost or donated value of the items.

**Property and Equipment**

Property and equipment are stated at their historical cost, or estimated fair value on the date of grant for donated assets. The Federation capitalizes new property, plant and equipment purchases or donations of over \$5,000. Major renovations that significantly extend the life of plant and equipment are also capitalized. All ordinary repairs and maintenance are expensed as incurred. The Federation does not imply a time restriction on otherwise unrestricted contributions of property and equipment. Depreciation of plant and equipment is calculated on the straight-line basis over the estimated useful life of the assets.

Estimated useful lives of property, plant and equipment are as follows:

Buildings	30-40 years
Building Improvements	20 years
Equipment	5-10 years
Vehicles	5 years
Furniture	10 years

**Income Taxes**

The Federation is exempt from all federal and state income taxes under Section 501(c)(3) of the Internal Revenue Code. Accordingly, no provision for income taxes is made in the financial statements. Furthermore, the Federation has been determined by the Internal Revenue Service to not be a private foundation under Section 509(a) of the Internal Revenue Code.

**Subsequent Events**

Management has evaluated subsequent events through December 10, 2012, the date the financial statements were available to be issued.

**Operating activities**

The Federation separates its activities into operating and non-operating activities. Operating activities include all of the Federation's operations that are related to the ongoing operations of the Federation.

**Georgia Wildlife Federation, Inc.**  
**Notes to the Financial Statements**  
**For the Year Ended September 30, 2012**

**NOTE A: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, CONTINUED**

**Advertising costs**

The Federation does not engage in direct-response advertising, other than mailing notices of events, and expenses all advertising costs as incurred. The Federation's advertising costs for the year totaled \$42,134. All of the advertising costs were incurred in support of the Federation's sportsmen's shows.

**NOTE B: CASH CONCENTRATION**

All of the cash and cash equivalents held by the Federation are fully insured by the FDIC. During 2010, the FDIC made permanent the increased insurance limit for each depositor at each bank from \$100,000 to \$250,000. During the year, the Federation did not maintain cash balances that exceeded \$250,000 that would have been subject to custodial credit risk.

**NOTE C: UNCONDITIONAL PROMISES TO GIVE**

The Federation records contribution revenue at the time that a donor provides written evidence of an unconditional promise. The Federation records revenue at the net present value of the unconditional promises to give using the yield of the 10-year Treasury Note rate as the discount rate. During 2012, a Federation donor accelerated its planned promise to give by paying the balance in full. As a result, there were no promises to give at September 30, 2012.

**NOTE D: LAND NOT USED IN OPERATIONS**

The land not used in operations as of September 30, 2012 consists of two land lots that were donated to the Federation. The Federation's management does not consider the lots to be part of the Federation's operations or in its mission of conserving wildlife habitat. Accordingly, the lots are presented in the financial statements separately from land, buildings and equipment.

**NOTE E: PROPERTY AND EQUIPMENT**

Property and equipment as of September 30, 2012 consisted of the following:

Land	\$ 2,609,746
Buildings and Improvements	2,082,704
Furniture and Fixtures	6,682
Vehicles	<u>65,671</u>
	\$ 4,764,803
Less: Accumulated Depreciation	<u>(816,274)</u>
	<u>\$ 3,948,529</u>

The land presented above represents the carrying value of the land at the Alcovy Conservation Center, Mill Creek Nature Center, and the Wharton Nature Center. The Federation manages this land as protected wildlife habitat. The Federation has granted conservation easements to other conservation organizations to help ensure that the land continues to be managed as valuable wildlife habitat.

**Georgia Wildlife Federation, Inc.**  
**Notes to the Financial Statements**  
**For the Year Ended September 30, 2012**

**NOTE F: SPORTSMEN'S SHOW DEPOSITS**

The Federation records revenue from booth rentals at its sportsmen's shows on the day that the sportsmen's shows take place. The Federation has received \$12,065 in deposits toward booth rentals at sportsmen's shows that will occur after September 30, 2012. Accordingly, this amount is reflected in the financial statements as a liability on the Statement of Financial Position.

**NOTE G: TEMPORARILY RESTRICTED NET ASSETS**

The Federation's net assets did not include any amounts subject to donor-imposed, or any other, restrictions as of September 30, 2012.

**NOTE H: CONSERVATION MEMBERSHIPS**

The Federation organizes and produces three sportsmen's shows throughout the year. Individuals that purchase admission to the sportsmen's shows are asked to provide their name and address to the Federation so that the Federation can provide the individual with a Conservation Membership. The Conservation Members are contacted at various times throughout the year with information that the Federation feels would be of interest to the individuals. The Federation counts all persons with whom it regularly corresponds as members. Accordingly, the Federation records the revenues generated from the admissions at sportsmen's show as Conservation Membership revenue.

**NOTE I: NONCASH CONTRIBUTIONS AND TRANSACTIONS**

During the year ended September 30, 2012, the Federation received contributions of several noncash items. The Federation used many of the items as auction items at its annual Sportsmen's Dinner. The other items were used as gifts acknowledging the hard work of the many volunteers that help in the Federation's programs. The Federation recorded these noncash contributions at the fair value on the date of donation. The total fair value of all of the noncash contributions received during the year was \$11,911.

Additionally, the Federation received noncash items in return for booth space at the sportsmen's shows. The Federation valued the items received at the retail price of the booth space, except in cases where the item received was subsequently sold soon after it was received. In these cases, the Federation recorded the value of the items at the price that was received for them in a subsequent cash sale of the item. The total noncash payment received by the Federation in exchange for booth space during the year was \$8,345.

**NOTE J: RELATED PARTY TRANSACTIONS**

During the year, the Federation held an auction at its annual Sportsmen's Dinner. The auction was open to anyone in attendance. At this auction, there were items of limited value that of which various employees and board members of the Federation placed the winning bid. The total winning bid on all of these items was not significant. Payment for all winning bids was received by the Federation prior to the individuals taking possession of the items.

**Georgia Wildlife Federation, Inc.**  
**Notes to the Financial Statements**  
**For the Year Ended September 30, 2012**

**NOTE K: PRIOR PERIOD ADJUSTMENT**

The Federation recorded a prior period adjustment for the estimated fair market value of a land lot donated to the Federation in December of 2001. This lot is not considered to be used in the Federation's operations and, as such, the Federation presents the amount separate from its Capital Assets.